**Shulman Rogers Black-Owned Businesses Program Application**

| **Question:** | **Response:** |
| --- | --- |
| 1. Applicant Name
 |  |
| 1. Business Name and any Trade Name(s)
 |  |
| 1. Business Industry
 |  |
| 1. Business Description and when started
 |  |
| 1. Website (if applicable)
 |  |
| 1. Personal Contact Information
 | Name:Email address:Phone Number:Mailing Address: |
| 1. Preferred Method of Contact
 |  |
| 1. Entity Type, if applicable (corporation, LLC, etc.)
 |  |
| 1. Jurisdiction of Formation
 |  |
| 1. Principal Place of Business
 |  |
| 1. Date You Began Doing Business in the DMV
 |  |
| 1. Business Type
 |  |
| 1. Is your business currently in good standing in the State of Maryland, the District of Columbia or the Commonwealth of Virginia?

If your response is no, please explain. |  |
| 1. Please provide your business ownership percentage breakdown:

***Note: In order to qualify, your business must be at least 51% Black-owned.*** |  |
| 1. Is your business currently a certified Maryland, DC or Virginia Minority Business Enterprise (MBE) or does it have any other similar certifications?
2. Please provide financial statements for last year and the current year together with any organizational or governance documents
 |  |
| 1. Please list any affiliated entities
 |  |
| 1. Number of employees

***NOTE: If you employ individuals or entities who act as independent contractors, or have any non-W-2 employees, or have members or partners who are employees, please specify and provide the breakdown of each number in each category.*** |  |
| 1. Please provide a list of core team members (including any officers and board members) and their role in your business
 |  |
| 1. Annual Revenues for 2023, if applicable
 |  |
| 1. Projected Annual Revenues for 2024
 |  |
| 1. How, if at all, has your business been impacted by the Covid-19 pandemic?
 |  |
| 1. Has your business received any federal or state aid in connection with the pandemic (e.g., EIDL loan, PPP loan, etc.)?

***Note: The receipt of any such aid will not disqualify you from applying but will be considered as a factor in evaluating your overall application.*** |  |
| 1. Describe your business’ current sources of funding (e.g., credit, contributions from friends and family, angel investors, venture capital, grants, savings, etc.) and the estimated total amount in each category

***Note: Such funding sources will not disqualify you from applying but will be considered as a factor in evaluating your overall application.*** |  |
| 1. Describe what you see as your business’s current strengths
 |  |
| 1. Describe what you see as your business’s current weaknesses
 |  |
| 1. Please describe what kind of advice or guidance you need right now? What advice or guidance do you anticipate needing 6 months to a year from now?
 |  |
| 1. If your application is accepted how would you use the cost-savings or additional time to further develop/grow/maintain your business:
 |  |
| 1. Please indicate which bank(s) your business has an existing relationship and/or account:

***If you have a specific business contact at any of these institutions, please provide.*** |  |
| 1. Does your business have any current loans?

***If so, please provide amounts and relevant banking institution.*** |  |
| 1. Do you have a business plan or investor deck you would be willing to share with us?

***If so, please provide a copy.*** |  |
| 1. If you do not have a formal business plan – that’s ok! Please describe your business and your vision for your business in the immediate future (in a maximum of 250 words)
 |  |
| 1. Is your business currently represented by legal counsel or has your business has been represented by counsel in the past 12 months?
 |  |
| 1. Have you or your business ever been involved in a lawsuit involving Shulman Rogers?
 |  |
| 1. Are you or your business involved in any current or pending legal action?

***If so, please explain.*** |  |
| 1. When it comes to your business, tell us what keeps you up at night and what gets you up in the morning. How do you think our services could help and enhance your business?

***Please limit your response to a maximum of 250 words.*** |  |
| 1. Is there any additional information that you think would be helpful for us to consider as part of the application process?

***If so, please explain. Please limit your response to a maximum of 250 words.*** |  |

Please check the box(es) below to indicate which specific legal services at Shulman Rogers are of interest to you:

[ ]  Entity formation/reorganization

[ ]  Capital raising/financing

[ ]  Corporate governance and housekeeping

[ ]  Workplace and labor issues with employees, independent contractors, and service providers

[ ]  Tax assistance

[ ]  Commercial transactions

[ ]  Real estate and leasing issues

[ ]  Zoning and licensing issues

[ ]  Dispute resolution

[ ]  Reviewing/updating company policies and procedures

[ ]  Trademark assistance

[ ]  Other (please describe):

**Email your completed application form by November 10, 2023 to programapplication@shulmanrogers.com**